

**Talking Points  
for  
Branch 2 & 3 Mock Demonstration Stations**

STATION: Branch 2: Exterior Perimeter – Mock Pesticide Applications

Demo Goals and Talking Points:

Industry person should explain what pests they are trying to control, what is their control strategy (ie) clean spider webs and apply acaricide, what information is provided to the tenant prior to application, challenges to making the application and what they do if they cannot mitigate them.

Rodent -Industry person should explain what they look for when determining treatment need and methods, what type of treatment required and when to use rodenticides, or traps, placement of control devices

Bait stations, tamper resistant, labeling

Regulatory Talking Points: how to determine compliance with 6600 , General Standards of Care, label requirements, what some common label requirements are for this type of application, PPE as it relates to overhead protection.

Rodent - how to determine compliance with 6600 , General Standards of Care, label requirements, what some common label requirements are for this type of application, PPE and discussion on bait stations

**Branch 2 Exterior Perimeter Spray and Branch 2 Rodent Control:**

1.

Equipment/Supplies Needed: Branch 2 truck with power hose, exterior of building, fence, pet food dishes, (pet) children's toys, excerpt from label, web brush, PPE -

Rodent - Bait Stations, Traps, Labels

Demo Goals and Talking Points : Industry person should explain what pests they are trying to control, what is their control strategy (ie) clean spider webs and apply acaricide, what information is provided to the tenant prior to application, challenges to making the application and what they do if they cannot mitigate them. -

Rodent -Industry person should explain what they look for when determining treatment need and methods, what type of treatment required and when to use rodenticides, or traps, placement of control devices

Bait stations, tamper resistant, labeling

## **Talking Points**

**for**

### **Branch 2 & 3 Mock Demonstration Stations**

Regulatory Talking Points: how to determine compliance with 6600 , General Standards of Care, label requirements, what some common label requirements are for this type of application, PPE as it relates to overhead protection.

Rodent - how to determine compliance with 6600 , General Standards of Care, label requirements, what some common label requirements are for this type of application, PPE and discussion on bait stations

#### **2. Exterior Drill/Trench and Treat:**

Equipment/Supplies Needed: Application equipment, label excerpts, exterior of building, cement pad,

Demo Goals and talking Points: Industry person should explain what pests they are trying to control, what is their control strategy, common issues they run into, what the customer has to be told to prep, what are the common pesticides used in this manner

Regulatory Talking Points: : how to determine compliance with 6600 , General Standards of Care, label requirements, what some common label requirements are for this type of application, PPE

#### **3. Branch 2 Interior Applications & Branch 2&3 Specialty Application**

##### **Equipment:**

Equipment/Supplies Needed: Branch 2 application equipment, bait stations, excerpt from labels, food, toys

Various types of specialty equipment such as; duster, gel gun,

Demo Goals and Talking Points: Industry person should explain what they look for when determining treatment methods and chemicals, (ie) pest presence, pest prevention, demonstrate different types of treatments, ant bait, roach treatment, spider treatment, flea treatment, what challenges they face, what information do they provide the customer prior to the treatment. :

Specialty Equipment - Industry person should explain the various types of equipment, how they work, when they should be used and what types of pesticides should be applied using them

## Talking Points

for

### Branch 2 & 3 Mock Demonstration Stations

Regulatory Talking Points: how to determine compliance with 6600 , General Standards of Care, label requirements, what some common label requirements are for this type of application,

Specialty Equipment - PPE label language that allows the use of various types of equipment versus does not allow use of the equipment types of regulatory PPE required (ie) hand held

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#### 4. **Branch 2 and 3 Truck Inspection:**

Equipment and Supplies Needed: Branch 2 and or 3 truck

Demo Goals and Talking Points: Industry person should show the pesticide storage, label binder, emergency care posting, service container labeling, storage of hand held equipment, decon supplies

Regulatory Talking Points: how to determine compliance with 6600 , General Standards of Care, emergency medical care posting,(ie) works in multiple cities, storage of peanut butter for bait, service container labeling, securing application equipment, walking away from truck (ie) into backyard, and securing pesticides, storage of PPE, decon supplies (garden hose)